

# Advanced Risk Management and Office Based CDI Workshop

## 2019 WORKSHOPS

**APPROVED BY THE AMA, AAFP and AAPC! Earn 5.75 CME and 6.0 CEU**

LOCATION	ADDRESS	DATE / TIME
<b>UNF: ADAM W. HERBERT UNIVERSITY CENTER</b>	12000 Alumni Drive, Jacksonville, FL 32224	Thursday, 9:30 AM – 3:30 PM <b>February 21, 2019</b>
<b>DOUBLE TREE BY HILTON PALM BEACH GARDENS</b>	4431 PGA Boulevard, Palm Beach Gardens, FL 33410	Friday, 9:30 AM – 3:30 PM <b>March 29, 2019</b>
<b>CROWN CENTER EXECUTIVE SUITES</b>	1451 W. Cypress Creek Road, Fort Lauderdale, FL 33309	Thursday, 9:30 AM – 3:30 PM <b>April 25, 2019</b>
<b>CROWNE PLAZA ORLANDO DOWNTOWN</b>	304 W Colonial Dr, Orlando, FL 32801	Wednesday, 9:30 AM – 3:30 PM <b>May 15, 2019</b>

**Consistently Rated 4.9 / 5.0 Stars By Attendees**

## JOIN US FOR A DAY OF RISK ADJUSTMENT

- Vast changes are coming to Medicare risk adjustment in 2019 and beyond. Is your team ready? Steps your team should be taking now to ensure success.
- Discuss the impact of shifting from RAPS to EDS. What does this mean for your practice?
- Take a deep dive into HCC Coding and Documentation. Review real examples to see what validates, what doesn't, and why. Tips for engaging physicians.
- Learn how to leverage frontline staff to be successful in the world of risk adjustment and value-based payments.

**EACH ATTENDEE WILL RECEIVE: \$130+ Value**

- ✓ Color Presentation
- ✓ Clinical Documentation and Coding Guide
- ✓ HCC Quick Coder
- ✓ Laminated Coding and Documentation Tools

**LUNCH PROVIDED**

**Bring the WHOLE TEAM and SAVE!!!**



**☐ SAVE 10% on THREE or MORE**

- *GROUP DISCOUNT IS APPLIED AUTOMATICALLY AT CHECKOUT*

### WHO SHOULD ATTEND?

- Physicians and Other Providers
- Coders, Administrators and Frontline
- CDI Specialists
- Executive Leaders and Medical Directors
- ACO, MSO and IPA Teams
- Rural Health Centers
- Health Alliance Members
- Medicare, Medicaid and Commercial Plans

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Sample Schedule

9:15 – 9:30      **Continental Breakfast**

9:30 – 10:30

## **Risk Adjustment Model Review**

- Medicare, Commercial, Medicaid and Accountable Care (Next Gen ACO's)
- Understand the RAF and Calculating a Risk Score
- Shifting from RAPS to EDPS
- Mock Audits and the RADV

10:30 – 12:00

## **Risk Management for the Physician Offices**

- Leveraging the Frontline for Success
- Optimizing the Clinic Workflow
- Framework for Evidence Based Process: *Rapid Practice Innovation*
- Claims Follow Up and Appeals
- Quality Counts: Shoot for 5 STARS
- Tools for Implementation

12:00 – 1:00      **Networking Lunch**

1:00 – 2:30

## **HCC Coding and Documentation**

- HCC Coding Demystified
- Understanding the ICD-10 Coding Guidelines
- Review the Top Ten HCC Coding Errors
- Strategies for Engaging Providers
- To Query or Not to Query
- Group Chart Review: Does the documentation support the HCC Code?

2:30 – 3:30

## **Optimizing your Practice**

- ICD-10 and HEDIS Updates
- MIPS, MACRA, OH My...
- Navigating Compliance Hot Spots
- Contracting in a Value Based World
- Tools for Staff Training
- Group Discussion: Solving Your Specific Challenges

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“Extremely informative. BIG Thank you for sharing your expertise!”

Fort Lauderdale – October 19<sup>th</sup> 2017



“Excellent presentation!

Tons of great information. I loved the tools! I will be back for another workshop!”

Orlando, FL – July 21<sup>st</sup> 2017



“Seminar was 100% helpful... I will use what I learned right away. Thank you!”

Boca Raton, FL – February 22<sup>nd</sup> 2017

## 2017 and 2018 ATTENDEES:



“Kameron and Todd did a great job! Very informative and entertaining seminar...”

Fort Lauderdale, FL – March 23<sup>rd</sup> 2017



“Great workshop... The information presented is worth a million dollars!”

Chicago, IL – June 5<sup>th</sup> 2017



**Kameron Gifford, CPC**  
CEO, ERM Consulting Inc.

Kameron is the founder and Chief Executive Officer of ERM Consulting and mHealth Games, an online learning company. Over the last 17 years she has worked hand in hand with physicians, managed care organizations, hospitals and health plans to develop efficient billing practices, implement value added processes and improve the entire experience of care for their patients. Kameron is passionate about risk adjustment and a strong advocate for frontline staff.

Kameron is also a primary author of the following national risk adjustment workshops presented by RISE and Healthcare Education Associates:

- Risk Adjustment 101
- HCC Coding Accuracy

And Co-author of the new RISE Workshop

- Advanced HCC Coding



**Todd Gifford, MBA, Ph.D, CRC**  
Managing Director,  
mHealth Games

Todd is a Director of Finance for a large Medicare Advantage MSO based in Miami, Florida. He joined them in 2007 as Managing Director of Health Solutions UK, a joint venture with Humana. During his two and a half years in London he worked hand in hand with the NHS to transform the way care was delivered. From 2010 to 2012, Todd oversaw the start-up expansion into Texas. In this role, he was responsible for 12,500 MA members and a budget of \$75m.

Todd graduated from the University of Arkansas with a B.A. in 1991, and received his MBA from Webster University in 2001. He was awarded a Ph.D in Business from Woodfield University in 2013.

In addition, Todd is also the Co-founder of mHealth Games, an innovative technology company headquartered in Miami, Florida.

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**REGISTER TODAY!**

**EARN AMA, AAFP and AAPC Credit!**

[www.ermconsultinginc.com](http://www.ermconsultinginc.com)

## Advanced Risk Management and Office Based CDI Workshops

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Company: \_\_\_\_\_

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Phone: \_\_\_\_\_ Email: \_\_\_\_\_

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Please bill my:  MC  VISA  Send Invoice

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\*Make checks payable to  
*ERM Consulting, Inc.*

### Please mail completed registration and payment to:

ERM Consulting, Inc.  
1203 SW Tiburon Way  
Palm City, FL 34990

**LIMITED SPACE...  
DON'T WAIT!**

### Registration (Early Bird ends 90 days before event.)

\$299 / \$199 - Early Bird

- Jacksonville - 2/21/2019
- Palm Beach Gardens - 3/29/2019
- Ft. Lauderdale - 4/25/2019
- Orlando - 5/15/2019

### Please email names of all attendees to

[orders@ermconsultinginc.com](mailto:orders@ermconsultinginc.com) if purchasing more than 1 ticket.

### Questions

Email: [kgifford@ermconsultinginc.com](mailto:kgifford@ermconsultinginc.com)