

# Advanced Risk Management and HCC Coding for Value Based Care

## 2020 WORKSHOPS

APPROVED BY THE AMA, AAFP and AAPC! Earn 6.5 CME and 7.0 CEU

LOCATION	ADDRESS	DATE / TIME
UNF: ADAM W. HERBERT UNIVERSITY CENTER	12000 Alumni Drive, Jacksonville, FL 32224	Thursday, 10:00 AM – 4:00 PM February 13, 2020
HAMPTON INN & SUITES TAMPA AIRPORT AVION PARK WESTSHORE	5329 Avion Park Drive Tampa, FL 33607	Thursday, 10:00 AM – 4:00 PM March 12, 2020
EMBASSY SUITES BY HILTON WEST PALM BEACH CENTRAL	1601 Belvedere Road, West Palm Beach, FL 33406	Friday, 9:00 AM – 3:00 PM April 17, 2020
CROWNE PLAZA ORLANDO DOWNTOWN	304 W Colonial Dr, Orlando, FL 32801	Saturday, 8:30 AM – 2:30 PM May 9, 2020

Consistently Rated 4.9 / 5.0 Stars By Attendees

## JOIN US FOR A DAY OF RISK ADJUSTMENT

- Vast changes are coming to Medicare risk adjustment in 2020 and beyond. Is your team ready? What are the potential impacts to your revenue?
- Discuss the importance of managing HCCs year over year. What resources are available from CMS to help?
- What are the components of a risk score and how is it calculated?
- Review NEW HCCs and see what documentation is needed to validate payment.
- Learn how to leverage frontline staff to be successful in the world of risk adjustment and value-based payments.

**EACH ATTENDEE WILL RECEIVE: \$130+ Value**

- ✓ Color Presentation
- ✓ Clinical Documentation and Coding Guide
- ✓ HCC Quick Coder
- ✓ Laminated Coding and Documentation Tools

**LUNCH PROVIDED**

Bring the **WHOLE TEAM** and **SAVE!!!**



**SAVE 10% on THREE or MORE**

- *GROUP DISCOUNT IS APPLIED AUTOMATICALLY AT CHECKOUT*

### WHO SHOULD ATTEND?

- Physicians and Other Providers
- Coders, Administrators and Frontline
- CDI Specialists
- Executive Leaders and Medical Directors
- ACO, MSO and IPA Teams
- Rural Health Centers
- Health Alliance Members
- Medicare, Medicaid and Commercial Plans

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Sample Schedule

9:15 – 9:30      **Continental Breakfast**

9:30 – 10:30

## **Risk Adjustment Model Review**

- Medicare Advantage and Accountable Care Organizations
- Understand the RAF and Calculating a Risk Score
- Shifting to Value Based Care
- CMS Resources to Help

10:30 – 12:00

## **Risk Adjustment Operations**

- Managing Risk Adjustment Operations
- Optimizing the Workflow – CT2RAE
- Reconciling Monthly Reports
- Closing the Loop
- Risk Adjusted Quality Metrics
- Tools for Implementation

12:00 – 1:00      **Networking Lunch**

1:00 – 2:30

## **HCC Coding and Documentation**

- HCC Coding Demystified
- Understanding the ICD-10 Coding Guidelines
- Top 20 CMS-HCC Diagnoses per Medpac Data
- Review the Top Ten HCC Coding Errors
- To Query or Not to Query
- Group Chart Review: Does the documentation support the HCC Code?

2:30 – 3:30

## **Optimizing your Practice**

- HCC and HEDIS Updates
- MIPS, MACRA, OH My...
- Navigating Compliance Hot Spots
- Contracting in a Value Based World
- Tools for Staff Training
- Group Discussion: Solving Your Specific Challenges

# Advanced Risk Management and HCC Coding for Value Based Care

Register Your Team Today for Group Discounts...



Consistently Rated 4.9 / 5.0 Stars By Attendees



"Extremely informative. BIG Thank you for sharing your expertise!"

Fort Lauderdale --



"Excellent presentation!"

Tons of great information. I loved the tools! I will be back for another workshop!"

Orlando, FL --



"Kameron and Todd did a great job! Very informative and entertaining seminar..."

Fort Lauderdale, FL --



"Seminar was 100% helpful... I will use what I learned right away. Thank you!"

Boca Raton, FL --



"Great workshop... The information presented is worth a million dollars!"

Chicago, IL --



**Kameron Gifford, CPC**  
CEO, ERM Consulting Inc.

Kameron is the founder and Chief Executive Officer of ERM Consulting and mHealth Games, an online learning company. Over the last 17 years she has worked hand in hand with physicians, managed care organizations, hospitals and health plans to develop efficient billing practices, implement value added processes and improve the entire experience of care for their patients. Kameron is passionate about risk adjustment and a strong advocate for frontline staff.

Kameron is also a primary author of the following national risk adjustment workshops presented by RISE and Healthcare Education Associates:

- Risk Adjustment 101
- HCC Coding Accuracy

And Co-author of the new RISE Workshop

- Advanced HCC Coding



**Todd Gifford, MBA, Ph.D, CRC**  
Managing Director,  
mHealth Games

Todd was the Director of Finance for a large Medicare Advantage MSO based in Miami, Florida. He joined them in 2007 as Managing Director of Health Solutions UK, a joint venture with Humana. During his two and a half years in London he worked hand in hand with the NHS to transform the way care was delivered. From 2010 to 2012, Todd oversaw the start-up expansion into Texas. In this role, he was responsible for 12,500 MA members and a budget of \$75m.

Todd graduated from the University of Arkansas with a B.A. in 1991, and received his MBA from Webster University in 2001. He was awarded a Ph.D in Business from Woodfield University in 2013.

In addition, Todd is also the Co-founder of mHealth Games, an innovative technology company headquartered in Miami, Florida.

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**REGISTER TODAY!**

www.ermconsultinginc.com

**EARN AMA, AAFP and AAPC Credit!**

## Advanced Risk Management and HCC Coding for Value Based Care

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

### Payment Method

Please bill my:  MC  VISA  Send Invoice

Cardholder's Name: \_\_\_\_\_

Card Number \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Signature: \_\_\_\_\_

### Payment enclosed:

Check\*  CC

\*Make checks payable to  
*ERM Consulting, Inc.*

### Please mail completed registration and payment to:

ERM Consulting, Inc.  
1203 SW Tiburon Way  
Palm City, FL 34990

**LIMITED SPACE...  
DON'T WAIT!**

### Registration (Early Bird ends 90 days before event.)

\$299 / \$199 - Early Bird

- Jacksonville - 2/13/2020
- Tampa - 3/12/2020
- Palm Beach Gardens - 4/17/2020
- Orlando - 5/9/2020

### Please email names of all attendees to

[orders@ermconsultinginc.com](mailto:orders@ermconsultinginc.com) if purchasing more than 1 ticket.

### Questions

Email: [kgifford@ermconsultinginc.com](mailto:kgifford@ermconsultinginc.com)