

Advanced Risk Management and HCC Coding for Value Based Payments

APROVED BY THE AAPC, AAFP and AMA
Earn 7.0 CEUs and 6.0 CMEs

****NEW Dates and Times ADDED for 2024****

LIVE Virtual WORKSHOPS	Friday, January 19, 2024	9:30 AM – 4:30 PM EST
	Friday, February 23, 2024	9:30 AM – 4:30 PM EST
	Friday, March 22, 2024	9:30 AM – 4:30 PM EST
	Friday, April 26, 2024	9:30 AM – 4:30 PM EST

JOIN US FOR A DAY OF RISK ADJUSTMENT

KEY TOPICS INCLUDE:

- Vast changes are coming to Medicare risk adjustment in 2024 and beyond. Is your team ready for V28? What are the potential impacts to your revenue?
- Discuss the importance of managing HCCs year over year. What resources are available from CMS to help? When is the Advanced Notice published?
- What are the components of a risk score? How will CMS calculate risk scores for 2024 and 2025?
- Review NEW and updated HCCs for V28. What documentation is needed to validate payment?
- Sharpen your auditing skills – group review of clinical documentation and coding for HCCs.
- Take a deep dive into the grey areas and red flags of HCC coding and clinical documentation. See what your team should and should not be coding.

EACH ATTENDEE WILL RECEIVE:

- ✓ Color Presentation PDF
- ✓ CME / CEU / CE Certificate(s)
- ✓ 10% off any HCC Tools ordered within 14 days of the event.

REGISTER TODAY AND SAVE with EARLY BIRD!

Bring the WHOLE TEAM and SAVE!!!



☐ SAVE 10% on THREE or MORE

- *GROUP DISCOUNT IS APPLIED AUTOMATICALLY AT CHECKOUT*

WHO SHOULD ATTEND?

- Physicians and Other Providers
- Coders, CDI Specialists and Auditors
- Nurses, Medical Assistants and Scribes
- Medical Directors and CIOs
- MA, Medicaid and Commercial Plans
- ACO, MSO and IPA Teams
- Hospitals and Academic Centers
- Community Health, RHCs and FQHCs
- Direct Contracting Entities

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Sample Schedule

9:25 – 9:30 **Welcome – Virtual Meet and Greet**

9:30 – 10:30

V28 Risk Adjustment Model Review

- Review the shift to Value Based Payments and the Importance of Risk Adjustment Accuracy.
- Discuss the NEW V28 Risk Adjustment model for Medicare Advantage and ACO's.
- Explore V28 Categories, Coefficients, Hierarchies, Interactions and Payment Counts.
- Learn how to Calculate a Blended Risk Score for 2024 and 2025.

10:30 – 12:00

Medicare Risk Adjustment Operations and Rules of the Road

- Illustrate the Medicare Risk Adjustment process and the CMS payment schedule.
- Describe what Data is Acceptable for Risk Adjustment.
- Discuss the importance of ICD-10 Guidelines and Conventions.
- Review AHA Coding Clinic guidance that impacts HCC coding.
- Explain the difference between an Acceptable and Unacceptable Amendment.

12:00 – 12:30 **Lunch Break**

12:30 – 3:30

Clinical Documentation and Coding for V28 Risk Adjustment

- Take a deep dive into the new and updated HCC categories for V28.
- Identify potential areas of impact and key steps your team should be taking now.
- Group Audit: Does the clinical documentation support the diagnosis code? If not, why?
- Discuss grey areas and red flags of HCC Coding and clinical documentation.
- Review the OIG Logic and discuss the ongoing risk adjustment audits.

3:30 – 4:00

Optimizing Risk Adjustment Operations and Value-Based Payments

- Risk Adjustment Optimization - Best Practices
- Tips and Tricks for Success in 2024 and Beyond.
- Education and Tools for Staff Training
- Group Discussion: Solving Your Specific Challenges
- Q&A: Attendee Questions

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Consistently Rated 4.9 / 5.0 Stars By Attendees



"Extremely informative. BIG Thank you for sharing your expertise!"

Fort Lauderdale –



"Excellent presentation!"

Tons of great information. I loved the tools! I will be back for another workshop!"

Orlando, FL –



"Kameron and Todd did a great job! Very informative and entertaining seminar..."

Fort Lauderdale, FL –



"Seminar was 100% helpful... I will use what I learned right away. Thank you!"

Boca Raton, FL –



"Great workshop... The information presented is worth a million dollars!"

Chicago, IL –



Kameron Gifford, CPC
CEO, ERM Consulting Inc.

Kameron is the founder and Chief Executive Officer of ERM Consulting and mHealth Games, an online learning company. Over the last 17 years she has worked hand in hand with physicians, managed care organizations, hospitals and health plans to develop efficient billing practices, implement value added processes and improve the entire experience of care for their patients. Kameron is passionate about risk adjustment and a strong advocate for frontline staff.

Kameron is also a co-author of the following national risk adjustment workshops presented by RISE and Healthcare Education Associates:

- Risk Adjustment 101
- HCC Coding Accuracy
- Advanced HCC Coding



Todd Gifford, MBA, Ph.D, CRC
Managing Director,
mHealth Games

Prior to joining ERM, Todd was the Director of Finance for a large Medicare Advantage MSO based in Miami, Florida. He joined them in 2007 as Managing Director of Health Solutions UK, a joint venture with Humana. During his two and a half years in London he worked hand in hand with the NHS to transform the way care was delivered. From 2010 to 2012, Todd oversaw the start-up expansion into Texas. In this role, he was responsible for 12,500 MA members and a budget of \$75m.

Todd graduated from the University of Arkansas with a B.A. in 1991, and received his MBA from Webster University in 2001. He was awarded a Ph.D in Business from Woodfield University in 2013.

In addition, Todd is also the Co-founder of mHealth Games, an innovative technology company headquartered in Miami, Florida.

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REGISTER TODAY!

EARN AAPC, AHIMA, AAFP and AMA Credit!

Advanced Risk Management and HCC Coding for Value Based Care

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\$49 – Early Bird*

Early Bird pricing ends 5 days before the event.

Event Date: _____

Be sure to list the date above you are registering for.

Attendees: _____

How many attendees are you registering?

Please mail completed registration and payment to:

ERM Consulting, Inc.
1203 SW Tiburon Way
Palm City, FL 34990

Please email names of all attendees to
orders@ermconsultinginc.com for group purchases

Questions

Email: kgifford@ermconsultinginc.com

LIMITED SPACE... DON'T WAIT!